

**RBL Bank Ltd**

April 11, 2017

**Rating**

<b>Instrument</b>	<b>Amount (Rs. crore)</b>	<b>Rating<sup>1</sup></b>	<b>Remarks</b>
Tier II Bonds (Basel III)	100.0 (Rupees One hundred crore only)	<b>CARE AA-; Stable (Double A Minus; Outlook:Stable)</b>	<b>Reaffirmed</b>

*Details of instruments/facilities in Annexure-1*

Tier II Bonds under Basel III are characterized by a 'Point of Non-Viability' (PONV) trigger due to which the investor may suffer a loss of principal. PONV will be determined by the Reserve Bank of India (RBI) and is a point at which the bank may no longer remain a going concern on its own unless appropriate measures are taken to revive its operations and thus, enable it to continue as a going concern. In addition, the difficulties faced by a bank should be such that these are likely to result in financial losses and raising the Common Equity Tier I capital of the bank should be considered as the most appropriate way to prevent the bank from turning non-viable.

**Detailed Rationale & Key Rating Drivers**

The rating takes into account the experienced management, comfortable capital adequacy, long track record of operations, adequate profitability and good asset quality of RBL Bank Limited. The rating is however constrained, by the small scale of operations & geographical concentration, high operating cost, unseasoned loan book given the robust growth in last few years, low CASA proportion & reliance on bulk deposits leading to moderate liquidity profile and depositor concentration. Capital adequacy levels, asset quality, profitability, granularity in deposit base and liquidity profile are the key rating sensitivities.

**Detailed description of the key rating drivers****Credit Strengths****Experienced Management**

RBL underwent transformation in FY11 with the management team being revamped with experienced professionals occupying key managerial positions. Mr. Vishwavir Ahuja, ex CEO and MD of Bank of America (Indian subcontinent), with a banking experience of more than 29 years became the MD and CEO of RBL Bank in June 2010. He is assisted by experienced professionals like Rajeev Ahuja (Head – Strategy) who brings in over 25 years of experience in investment banking and financial markets.

**Comfortable Capital Adequacy**

The bank has a comfortable capital adequacy ratio in spite of the strong growth over the years due to regular capital infusion. During FY16, there was a capital infusion of Rs.487.5 crore. Further Bank also raised equity capital of Rs.832.5 crore through IPO in H1FY17. As per Basel III, as on December 31, 2016, the total CAR, Tier I CAR ratio stood at 13.80% and 11.30%, respectively.

**Comfortable asset quality**

Asset quality of the bank is good as compared to peers with Gross NPA (%) and Net NPA (%) at 0.98%(FY15:0.77%) and 0.59%(FY15:0.27%), respectively as on March 31, 2016. Net NPA to net worth was also comfortable at 4.20%. The lower Gross NPA ratio is due to the high growth in loan book registered by the bank. However, in absolute terms, Gross NPAs have increased from Rs.111 crore at the end of FY15 to Rs.208 crore by the end of March 2016. Further in 9MFY17, Gross NPA increased to Rs.285 crore. At the end of December 2016, Gross NPA and Net NPA ratio stood at 1.06% and 0.52%, respectively. Net NPA to net worth was comfortable at 3.33%.

**Adequate Profitability**

The bank's total income increased 37% in FY16 due to rise in interest income led by advances growth of 47%. Due to decline in the cost of deposits, net interest income increased 47% to Rs.819 crore. Decline in the cost to income ratio, led to increase in net profit by 41% to Rs.292 crore. Consequently, return on total assets marginally declined to 0.88% in FY16 from 0.91% in FY15. Net interest margin also marginally improved to 2.47% in FY16. In 9MFY17, the bank earned a net profit of Rs.316 crore on a similar growth in total income to Rs.3248 crore.

<sup>1</sup>Complete definitions of the ratings assigned are available at [www.careratings.com](http://www.careratings.com) and in other CARE publications.

## Credit Weakness

### High operating cost

The bank's operating cost is high which is reflected by the high cost to income ratio as compared to its peers. The cost to income ratio stood at 53.91% in 9MFY17 vis-à-vis 58.59% in FY16. With further expansion in business, operating cost may take some time to stabilize.

### Relatively unseasoned advances book

The bank's advances have been growing at a robust pace at CAGR of 47% between FY14 to FY16. Further, even in 9MFY17, the loan book has grown by 26% as compared to March levels. Due to this rapid pace of growth, the loan book is relatively unseasoned and has to see the test of times.

### Low CASA proportion and concentration in deposits

The bank's CASA proportion is low at 23.2% as on December 31, 2016. The deposit base is also fairly concentrated with top twenty depositors accounting for 23% of total deposits at the end of FY16 which is a decrease from 27% at the end of FY15.

### Geographical concentration

RBL's business is mainly concentrated in the regions of Maharashtra, NCR, Karnataka, West Bengal, Gujarat and Tamil Nadu. Maharashtra and NCR regions account for 67% of deposits and 50% of advances as on December 31, 2016. Any adverse economic environment in these geographies will negatively impact the business of RBL.

**Analytical approach:** Standalone

### Applicable Criteria

[Criteria on assigning Outlook to Credit Ratings](#)

[CARE Policy on Default Recognition](#)

[Bank - CARE's Rating Methodology For Banks](#)

[Financial ratios - Financial Sector](#)

### About the Company

RBL Bank Limited is a Kolhapur-based small sized private sector bank which was incorporated in 1943 by Shri Babgonda Patil, an advocate from Sangli and Shri Gangaram Chougule, a merchant from Kolhapur. The bank gained the status of a scheduled commercial bank in 1959. In FY11, the bank underwent a radical transformation in areas like ownership, management and organization structure. Mr. Vishwavi Ahuja, ex-CEO of Bank of America for Indian sub-continent, took over as MD and CEO of RBL in June 2010. In FY11, the shareholding structure underwent a change with capital infusion of Rs.727 crore from a host of private equity funds. There has been regular capital infusion in the bank with an equity capital infusion of Rs.376 crore and Rs.328 crore in FY13 and FY14, respectively. There was also a capital infusion of Rs.487.5 crore in FY16 by investors like Asian Development Bank and CDC. Further Bank also raised equity capital of Rs.832.5 crore through IPO in H1FY17. As on December 31, 2016, the Bank had a network of 215 branches and 374 ATMs.

**Status of non-cooperation with previous CRA:** Not applicable

**Any other information:** Not applicable

**Rating History for last three years:** Please refer Annexure-2

**Note on complexity levels of the rated instrument:** CARE has classified instruments rated by it on the basis of complexity. This classification is available at [www.careratings.com](http://www.careratings.com). Investors/market intermediaries/regulators or others are welcome to write to [care@careratings.com](mailto:care@careratings.com) for any clarifications.

### Analyst Contact:

Name: Anuj Jain

Tel: 022-67543451

Mobile: + 91-9892209428

Email: [anuj.jain@careratings.com](mailto:anuj.jain@careratings.com)

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In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

#### Annexure-1: Details of Instruments/Facilities

Name of the Instrument	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook
Tier II Bonds (Basel III)	-	-	-	100	CARE AA-; Stable

#### Annexure-2: Rating History of last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating history			
		Type	Amount Outstanding (Rs. crore)	Rating	Date(s) & Rating(s) assigned in 2017-2018	Date(s) & Rating(s) assigned in 2016-2017	Date(s) & Rating(s) assigned in 2015-2016	Date(s) & Rating(s) assigned in 2014-2015
1.	Bonds-Tier II Bonds	LT	100.00	CARE AA-	-	-	1)CARE AA- (29-Feb-16)	-

**CONTACT**  
**Head Office Mumbai**

**Mr. Amod Khanorkar**  
Mobile: + 91 98190 84000  
E-mail: [amod.khanorkar@careratings.com](mailto:amod.khanorkar@careratings.com)

**Mr. Saikat Roy**  
Mobile: + 91 98209 98779  
E-mail: [saikat.roy@careratings.com](mailto:saikat.roy@careratings.com)

**CREDIT ANALYSIS & RESEARCH LIMITED**

Corporate Office: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022  
Tel: +91-22-6754 3456 | Fax: +91-22-6754 3457 | E-mail: [care@careratings.com](mailto:care@careratings.com)

**AHMEDABAD**

**Mr. Mehul Pandya**  
32, Titanium, Prahaladnagar Corporate Road,  
Satellite, Ahmedabad - 380 015  
Cell: +91-98242 56265  
Tel: +91-79-4026 5656  
E-mail: [mehul.pandya@careratings.com](mailto:mehul.pandya@careratings.com)

**BENGALURU**

**Mr. Deepak Prajapati**  
Unit No. 1101-1102, 11th Floor, Prestige Meridian II,  
No. 30, M.G. Road, Bangalore - 560 001.  
Cell: +91-9099028864  
Tel: +91-80-4115 0445, 4165 4529  
E-mail: [deepak.prajapati@careratings.com](mailto:deepak.prajapati@careratings.com)

**CHANDIGARH**

**Mr. Sajan Goyal**  
SCF No. 54-55,  
First Floor, Phase 11,  
Sector 65, Mohali - 160062  
Chandigarh  
Cell: +91 99888 05650  
Tel: +91-172-5171 100 / 09  
Email: [sajan.goyal@careratings.com](mailto:sajan.goyal@careratings.com)

**CHENNAI**

**Mr. V Pradeep Kumar**  
Unit No. O-509/C, Spencer Plaza, 5th Floor,  
No. 769, Anna Salai, Chennai - 600 002.  
Cell: +91 98407 54521  
Tel: +91-44-2849 7812 / 0811  
Email: [pradeep.kumar@careratings.com](mailto:pradeep.kumar@careratings.com)

**COIMBATORE**

**Mr. V Pradeep Kumar**  
T-3, 3rd Floor, Manchester Square  
Puliakulam Road, Coimbatore - 641 037.  
Tel: +91-422-4332399 / 4502399  
Email: [pradeep.kumar@careratings.com](mailto:pradeep.kumar@careratings.com)

**HYDERABAD**

**Mr. Ramesh Bob**  
401, Ashoka Scintilla, 3-6-502, Himayat Nagar,  
Hyderabad - 500 029.  
Cell : + 91 90520 00521  
Tel: +91-40-4010 2030  
E-mail: [ramesh.bob@careratings.com](mailto:ramesh.bob@careratings.com)

**JAIPUR**

**Mr. Nikhil Soni**  
304, Pashupati Akshat Heights, Plot No. D-91,  
Madho Singh Road, Near Collectorate Circle,  
Bani Park, Jaipur - 302 016.  
Cell: +91 – 95490 33222  
Tel: +91-141-402 0213 / 14  
E-mail: [nikhil.soni@careratings.com](mailto:nikhil.soni@careratings.com)

**KOLKATA**

**Ms. Priti Agarwal**  
3rd Floor, Prasad Chambers, (Shagun Mall Bldg.)  
10A, Shakespeare Sarani, Kolkata - 700 071.  
Cell: +91-98319 67110  
Tel: +91-33- 4018 1600  
E-mail: [priti.agarwal@careratings.com](mailto:priti.agarwal@careratings.com)

**NEW DELHI**

**Ms. Swati Agrawal**  
13th Floor, E-1 Block, Videocon Tower,  
Jhandewalan Extension, New Delhi - 110 055.  
Cell: +91-98117 45677  
Tel: +91-11-4533 3200  
E-mail: [swati.agrawal@careratings.com](mailto:swati.agrawal@careratings.com)

**PUNE**

**Mr. Pratim Banerjee**  
9th Floor, Pride Kumar Senate,  
Plot No. 970, Bhamburda, Senapati Bapat Road,  
Shivaji Nagar, Pune - 411 015.  
Cell: +91-98361 07331  
Tel: +91-20- 4000 9000  
E-mail: [pratim.banerjee@careratings.com](mailto:pratim.banerjee@careratings.com)

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